Company Overview

When a Sense of Self is lacking people have a tendency to judge their self-worth by the approval and validation of others. This causes psychological and emotional stress which leads to disease, dysfunction and absence of well-being in general as well as to bad parenting.

Today there are a plethora of self-help books, courses on how to raise great children (by people with doctorates in mental health), and fortunately there is a greater public awareness of the importance of good parenting. Nowhere today though, is there a work that takes people through the entire process of regaining that most needed sense of who they truly *are*. Learning that we are the person good enough is this endgame of the step-by-step method.

Healthy Sense of Self® is an educational organization with a global mission. The Sense of Self Theory is a self-help method that was born from founder Antoinetta Vogels' attempt to get an answer to three questions:

- 1. Why, as a musician, had she always felt restricted in her ability to come to a full range of expressing herself?
- 2. What lay behind her younger brother's untimely death?
- 3. What was the reason for the severe insomnia that began suddenly after the birth of her first daughter and continued for over twenty-five years?



Her determination to know the root cause of these predicaments took her on a deep inner journey to understanding how critical it is to have a Sense of Self, or, if missing, to restore it. In her book she examines how getting a good night's sleep was associated with her need to get approval from her mother. She describes her life as something she was "performing" instead of living. Through deep investigation of her own inner world she learned and put into practice to "sleep for herself."

As a mother of two, the author of Healthy Sense of Self® and creator of the Sense of Self Method has the "pulse" of what it takes to raise children to have their own Sense of Self. Her program of Self-discovery can be used by the individual as well as by professional therapists and coaches for use with clients. The quest of reclaiming her life is based on her personal experiences and inspired by Alice Miller's book, *The Drama of the Gifted Child*, Bhagwan Rajneesh (Osho), Eckhart Tolle, and Deepak Chopra.

Her journey is a deep and thoughtful process that is not for everyone. It takes great courage and dedication to seek out what it takes to be a complete whole human being. By doing so she now greatly benefits form her enhanced quality of life and so does her husband and children.

Healthy Sense of Self® provides practical tools such as books, workshops, individual coaching, and an online course to help people to restore their Sense of Self. The SoS Theory explains the correlation between how healthy our Sense of Self is and how we sleep. In order to create a robust platform for Antoinetta's life work, Healthy Sense of Self® is a registered trademark and an LLC.



Executive Profile



Antoinetta Vogels is the Founder & CEO of Healthy Sense of Self®, creator of the Sense of Self Method, a Self-help Program for People who Want to Get a Good Night's Sleep No Matter What! She has also created other products.

In 2013, Antoinetta published her first book, Healthy Sense of Self: The Secret to Being Your Best Self. Through Healthy

Sense of Self®, Antoinetta offers education on what can go wrong in the relationship to our "Self" and, as a result of that, to others, when we don't feel acknowledged in early childhood as an independent, potentially autonomous person.

Antoinetta was born in the Netherlands shortly after the end of WW II. She earned a Bachelor in Music (bassoon teaching and performing) at the Royal Conservatory of Music in The Hague and had a 20 year career playing bassoon in symphony orchestras, such as the Utrecht Symphony Orchestra, the Residentie Orchestra of The Hague and the Amsterdam Philharmonic Orchestra, as well as a various chamber music groups. A global citizen, she speaks six languages; English, Dutch, French, Italian, German, and Portuguese. Ms. Vogels also trained at Bellevue College toward an ALDAC (Alcohol and Drugs Counseling Program) from 2002 to 2004. Being a professional musician turned out to be the background and foundation for what would become the Sense of Self Theory and Method.



A desire to break free from what kept her from authentically expressing herself as a musician sparked an awareness of a missing aspect in her family constellation that was painfully manifested in her life and in that of her family. A sudden onset of insomnia after the birth of her first child, that lasted for years, and her brother's untimely death at age 54, as an diabetic addict, were the immediate reasons that she undertook the long journey of self-discovery that resulted in her work.

Prior to developing the Sense of Self Method, Antoinetta developed a program, called Music and Well-being, in an attempt to liberate herself from a stifled approach to playing music. She wanted to be able to freely, and immediately engage fully in the moment. She found that if "practice makes perfect" "You practice the way you are". If practicing doesn't bring you further along you have to look closely to who and what you are about.

If you are without a Sense of your Self it has a whole lot more impact on your life and on the people around you. Through continuous introspection, self-observation, and connecting the dots she identified self-sabotaging) behavior patterns that ultimately led to developing the Sense of Self Method. Through Healthy Sense of Self®, LLC, Antoinetta offers education on what can go wrong when, in early childhood, we become addicted to approval and how to end that need to please at any age.

Quotes from Antoinetta Vogels:

" A Healthy Sense of Self is the backbone of the human psyche. Without it a person skips his/her own life all together"

"My passion lies in sharing with as many people as possible that a healthy Sense of Self is a crucial asset for people who want to live life to the fullest and that happy and independent people contribute to expanding peace in the world at large."



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Mission Statement and Vision

Mission Statement

We exist to help people learn how to overcome addiction to approval, promote inner peace, and live full and authentic lives. Healthy Sense of Self® empowers people with the tools to help them learn how to regain a Sense of Self and to recognize inner emotional addictions and move past them; to promote inner peace, and live full and authentic lives and get a good night sleep no matter what!

Vision

A world that lives in harmony, that is at peace. A world that has a university or center that has been created around the theory created by Antoinetta Vogels, which transforms lives and continues to grow through the teaching principles she created. A world with a place to go to learn how to take back the Self, which ultimately leads to better parenting that creates people with a solid foundation that leads to world peace.



Target Market

Primary Market

The content in both the book and the products is designed to help a broad audience. WE have developed over 10 categories of people who certainly will benefit from getting to know the principles.

They include but are not limited to:

- Parents for childrearing
- People with relationships challenges
- Senior Citizens (suggestion: to prevent Alzheimer and dementia not academically tested)
- Self-helpers, people for better mental, emotional and physical health
- Difficulty sleeping
- People who want to find a solution to Anxiety, Depression and Despair
- People who want to permanently overcome addictive behaviors
- To prevent violence (domestic violence)
- To prevent criminal behavior
- Performing artists (fear of failure)
- Society, community and World
- Self-realization
- Overall health and well-being (the child in every person)



Primary users include:

- Young adult women and men aged 20 to 35 years of age either born in the United States or immigrants of all races.
- Working mothers (blue collar) and stay-at-home mothers primarily between 40 and 55 years old (and men) of all races.
- Adults in the United States and around the world aged 50 to 75 with children no longer living in the home, and those whose children have returned home after not being able to find work.
- LGBTQI singles and couples of all ages, with and without children and of all races.

Secondary Market

As the book has now grown into a second edition that will be released soon, the numerous new products emerging, and a growing online presence - new audiences have emerged and include:

- Corporations looking to help their employees restore a sense of self age range is between 25 and 55 through holding in-house seminars with the material offered through Healthy Sense of Self®
- Corporations looking to manage HR departments in a new way by offering packages that include a healthy sense of self-monitoring system (s) for employees
- Psychologists, therapists using the material to better understand their patients
- Health and wellness practitioners
- Colleges library systems
- Educators at the high school and college level



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Introduction of Products

In today's busy world, to read and digest the life work of extraordinary people and be able to apply it – like what Antoinetta Vogels has created, it a daunting task most people will walk away from. Change is difficult and understanding what is truly wrong with our Self and how to fix it even more difficult. In this vain, Ms. Vogels has created products and a self-help company around Healthy Sense of Self® book and the Sense of Self Method. In today's busy world with technology leading the way, she knew there had to be a way to reach people on the go, to provide a provocative and compelling way for people to continue to learn from her teachings in any way they choose.

This is why the workbook, journal, illustrated card deck, courses and grounding and awareness packages were created. In this way, people could have choices to grow and change their Sense of Self in the way that works for their lives that could accompany the original work (the book) or stand alone. The products all flow from the book, *Healthy Sense of Self – How to be true to your Self and make the world a better place!*, although it is not required to read the book prior to using the products developed.

What makes the products unique? They are all derived from the life work of (the book written) from Antoinetta, in the unique way the book was presented. All products flow from breaking the concepts out into bite sized pieces in a way to get back to a Sense of Self, or to create one where there was none.



Summary of Products

Original text: Healthy Sense of Self – How to be true to your Self and make your world a better place!, Healthy Sense of Self Publications, Copyright © 2012 Antoinetta J. Vogels (Full description found on the <u>product page</u> and includes pricing.)

<u>Journal</u>: A Guided Journal to a Healthy Sense of Self – this journal provides people with the opportunity to take concepts offered in the book broken out in the journal to dig deeper into why they do what they do in an open environment of free flowing writing guided by the thoughts of the author Antoinetta Vogels. (Full description found on the <u>product page</u> and includes pricing.)

Online Course: Sense-of-Self Help! Online Course is a nine-week online training program designed to help people (the student) restore the Self; the sense-of-Self not fully developed as a child or lost later in life because of possible trauma associated with a lack of full development as a child. It is a step-by-step program designed to get the participant in touch with the inner most part of 'who they truly are.' Full description of the course and the nine units are explained here.)

Grounding Exercise: HySoS (Healthy Sense of Self) Better Body/Mind Awareness Grounding Exercise is designed similarly to a meditation to bring the reader back to a place of awareness; not dependent on the approval of others. (Full description found on the product page and includes pricing.)



<u>Exercise for Parents</u>: HySoS (Healthy Sense of Self) Awareness Exercise for Parents Plus the Three Questions, is designed similarly to a meditation for parents to stay grounded and the three questions designed to keep parents fully present for their children. (Full description found on the <u>product page</u> and includes pricing.)



Book Overview

Healthy Sense of Self: The Secret to Being Your Best Self

The Sense of Self Theory and Method is a new and out-of-the-box approach to viewing and facing one's very own Self, with the immediate objective of solving tall kinds of personal problems and pains.

Mastering the ability to feel at home from within; a Sense of Self is something we need to develop. Ideally, parents and/or guardians have facilitated that development since the moment we were born. Parents are people too and despite the best intentions, may not be able to make that happen. For the child this can result in a life full of challenges that manifest in a myriad of symptoms including poor health and functioning levels resulting (in certain circumstances) in alcohol and drug abuse, acting out in anger, and several other symptoms of being raised in an unhealthy way that leads to the Self not being intact. The Sense of Self (SoS) Method sheds a light on what may have gone wrong and offers the tools to repair the damage.

The insights into the human psyche, as described in the book, are of a down-to-earth, authentic nature, and the exercises presented in the book are designed to change lives. It is laid out to help the reader rid themselves of specific issues and improve their life. Glossary of pictures and terms found here.





What exactly IS a Healthy Sense of Self?

A Healthy Sense of Self is one's own felt sense of being one's own person, separate from others. With a Healthy Sense of Self a person is free to be the unique human being whom he or she was born to be, and allows him or her to effectively become increasingly more independent through each stage of development. A Sense of Self (SoS) is cultivated from birth, but only when primary caregivers truly see and acknowledge their child as an autonomous being as opposed to (unknowingly) considering them to be an extension of themselves. A Healthy Sense of Self is profoundly significant because it is the foundation for living an authentic life, a life without shame, regret, or anxiety, as opposed to a lifetime of addiction to approval.

~ Antoinetta Vogels, Founder & Author ~



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Book Testimonials

"There is hardly anything more basic about us than whether our sense of being a 'self' is dependent on other's approval, or is healthy and solid within us. Through the courage of investigating her own Sense of Self so deeply, and developing ways to make it more healthy, Antoinetta Vogels' highly original work has the potential to profoundly improve not just individual lives, but our whole human ways of relating."

—Rev. Alia Zara Aurami, Ph.D., Minister

"Being exposed to Antoinetta Vogels' Sense of Self Method helped me understand better a few of my clients as a business coach and also some friends who I suspect suffer from depression. I also gained another, much more understanding way to look at people who make bad choices. I suspect that when I have to deal with difficult personal issues in the future, which are unfortunately inevitable for anyone, the awareness of my Sense of Self will be very helpful."

—P.H. COO, Pro/Vision Coaching, Inc.

"I am somewhat of a skeptical person but my wife pointed out to me that Antoinetta Vogels' Sense of Self Approach really creates unexpected openings in solving quite a number of child-rearing questions. By becoming aware of our own Hidden Agenda we are able to make different decisions that greatly benefit our children and our family's well-being. More recently, the Sense of Self Approach to aging has helped me personally cope with the unexpectedly rapid terminal diagnosis of an elderly relative who is very important to me. Rather than labor under the distraction of the false expectations of what a good son should do, I've been able to help where help was needed without ignoring my very real sadness."

—D.I., Entrepreneur



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"Antoinetta Vogels creates a safe place for exploration of the Self Based on her method on the Healthy Sense of Self®. Her empathetic approach to helping a person solve their issues was soothing to me. It was revealing to me to learn that your Sense of Self is something that is either present or absent. When absent, its substitute is an imposter and trusting it leads to trouble. Her work resonated with my journey of healing from past hurts and habits nudging me to go deeper.

—Aliceann Christy, R.N., Seattle, WA

"With her Healthy Sense of Self® Antoinetta Vogels has made an honest account of the existential problems she first encountered in her early childhood, which then dominated a great part of her life. Her book offers a detailed description of her personal experiences and leads the reader along her path through years of struggle towards insight about the roots of her problems. This has resulted not only in a healthier life for herself, but also in the development of a well-structured, broad, and practical method for the benefit of other people with similar problems. This book describes a "Do it yourself" method that is within the scope of anybody who wants to improve his or her quality of life and awareness as a living being."

— Agnès Benoist



Healthy Sense of Self® Fact Sheet

General Sleep Problems:

- Adults need 7-8 hours of sleep to properly rest and function while children need 9-10. (*Sleep and Mental Health*, Harvard Health, 2009).
- A negative attitude towards the Self is one of the strongest risk factor for nightmares (*Depression, Insomnia, Fatigue Are the Stuff of Nightmares, HealthDay, 2015*).
- In a recent study, it was found that nightmares are an indicator of early onset depression (*Depression, Insomnia, Fatigue Are the Stuff of Nightmares, HealthDay,* 2015).
- There are more than 70 different types of sleep problems (<u>Sleep and Mental Health</u>, <u>Harvard Health</u>, 2009).
- Approximately 40 million Americans suffer from a general sleep disorder (<u>Sleep Disorders and Sleep Deprivation: An Unmet Public Health Problem, NHLBI, 2015</u>).
- About half of adults (49%) do not feel they get enough sleep; however, adults 55+ are less likely than other age groups to feel this way (<u>The Better Sleep Council</u>, <u>Starving for Sleep: America's Hunger Games</u>, 2014).
- 65% of Americans get 7 hours or more of sleep on weekends, which is significantly more than on weekdays (48%) (<u>The Better Sleep Council, Starving for Sleep: America's Hunger Games, 2014</u>).
- One-quarter of American adults in a relationship sleep better alone than with a partner (The Better Sleep Council, American Couples Having Trouble in Bed, 2012).



Sleep Problems Facing Women:

- Women between the ages of 30-60 sleep an average of 6 hours and 41 minutes, less than the recommended amount required for proper recovery. (<u>Women and Sleep, National Sleep Foundation, 1998</u>).
- Adult women are more likely than men to have difficulty falling asleep. This lack of sleep has been seen to contribute to increased sickness and weight gain. (<u>Women and Sleep</u>, <u>National Sleep Foundation</u>, 2005).
- A study showed that postmenopausal women have the capacity for good sleep but are more vulnerable to sleep problems related to work-related stress. (Subjective sleep in premenopausal and post-menopausal during workdays and leisure days: a sleep diary study, National Institutes of Health, 2013).
- Analyses of women's relationship histories over 6-8 years showed advantages in sleep for women who were consistently partnered versus women who were unpartnered throughout this interval, or those who had lost or gained a partner over that time course. (National Institute of Health, Marital/Cohabitation Status and History in Relation to Sleep in Midlife Women, 2010).



Senior Citizens Sleep Related Problems:

- Depression is considered the most common mental disorder of people aged 65 and older (*Seniors*, American Psychiatric Association, 2015).
- Insomnia is more common for seniors because of health issues and from the anxiety and the concerns of aging, and sometimes because of medication (<u>Do Seniors Need Less Sleep? WebMD, 2015</u>).
- Gardner adds that the likelihood of sleep apnea and restless leg syndrome also increases with age. Frequent urination and the pain from arthritis are more common, too, and rob sleep from seniors (*Do Seniors Need Less Sleep?* WebMD, 2015).
- Insomnia is the most common sleep disorder in adults ages 60 or older (National Institute on Aging, 2015).

Insomnia:

- Lack of sleep can lead to poor performance at work or school, increased risk of injury, and health problems. (<u>Healthy Sleep, Harvard University, 2015</u>).
- In adults: 30 to 35% have brief symptoms of insomnia, 15 to 20% have a short-term insomnia disorder, which lasts less than three months, 10% have a chronic insomnia disorder, which occurs at least three times per week for at least three months. (Sleep Education, *Insomnia Awareness Day Facts and Stats*, 2014).
- People with insomnia are four times as likely to develop major depression as those with normal sleep patterns (Harvard Health, *Sleep and Mental Health*, 2009).



- 23% to 78% of bi-polar depressive patients sleep excessively (hypersomnia), while others may experience insomnia or restless sleep (<u>Harvard Health, Sleep and Mental Health, 2009</u>).
- In a study including 49 middle-aged and older adults who had trouble sleeping. Half completed a mindfulness awareness program using. The other half completed a sleep education class that taught them ways to improve their sleep habits. Compared with the people in the sleep education group, those in the mindfulness group had less insomnia, fatigue, and depression at the end of the six sessions (Harvard Health, Mindfulness Meditation Helps Fight Insomnia, Improves Sleep, 2015)

Youth and Sleep Disorders:

- 1 in 5 children and pre-adolescents suffer with some form of insomnia and this is most prevalent for girls between the ages of 11-12 (Prevalence of insomnia symptoms in a general population sample of young children and preadolescents. NCBI, 2014).
- 90% of children who have depression also suffer from a sleep disorder (<u>Harvard Health</u>, <u>Sleep and Mental Health</u>, <u>2009</u>).
- 25% to 50% of children with ADHD will develop various sleeping problems (<u>Harvard Health</u>, <u>Sleep and Mental Health</u>, <u>2009</u>).
- Sleep-disordered breathing affects up to 25% of children with ADHD (<u>Harvard Health</u>, <u>Sleep and Mental Health</u>, 2009).



- Inadequate sleep in both age groups was associated with parental report that their child usually or always displayed depressive symptomatology, family disagreements involved heated arguing, or parental concern that the child was not always safe at home, at school, or in their neighborhood. (<u>Pediatrics Journal</u>, <u>Sleepless in America: Inadequate Sleep and Relationships to Health and Well-being of Our Nation's Children</u>, 2006).
- Approximately 15 million American children are affected by inadequate sleep.
- Research indicates that Sleep Related Problems (SRPs) are commonly associated with childhood anxiety disorders and suggest a need for the assessment of and attention to these problems in research and clinical settings (<u>Journal of the American</u> <u>Academy of Child and Adolescent Psychology, Sleep-Related Problems Among</u> <u>Children and Adolescents With Anxiety Disorders</u>, 2007).
- Family strain is more consequential for sleep than support, and sleep troubles are greatest when family relationships are highly strained and provide inadequate emotional support (<u>American Psychology Association</u>, Family Relationships and <u>Troubled Sleep Amongst US Adults</u>, 2012).

Adult Mental Health (Anxiety and Depression):

- Individuals living with a serious mental health illness are at an increased risk of developing a chronic medical condition such as insomnia or another sleep disorder (Mental Health and Chronic Diseases Newsletter, Issue Brief No. 2, CDC, 2012).
- Over 40 million adults in the United States suffer from an anxiety disorder (<u>Anxiety and Depression Association of America</u>, 2015).



- Anxiety disorders are the most common mental illness in the U.S. (<u>Anxiety and Depression Association of America, 2015</u>).
- .• Women are twice as likely to be affected by a panic disorder as men. (Anxiety and Depression Association of America, 2015).
- 65% to 90% of adults suffering from depression also battle with a sleep disorder (<u>Harvard Health</u>, <u>Sleep and Mental Health</u>, <u>2009</u>).
- About 9.2 million adults have co-occurring mental health and addiction disorders (Substance Abuse and Mental Health Services Administration, 2014).
- 50% of all mental health illnesses begin by the age of 14 (National Association on Mental Illness, 2015).

Youth Mental Health (Anxiety, Depression & Violent Behavior):

- About 20% of teens will experience depression before they reach adulthood (Clinical Psychological Review, Psych Central, University of San Diego, 2013).
- 8% of students (teens) in the United States have attempted suicide (Clinical Psychological Review, University of San Diego, 2013).
- Over 11,000 children ages 2-17 suffer from a mental health disorder in the U.S. (Harvard Health, Sleep and Mental Health, 2009).
- Paranoid, narcissistic, and passive-aggressive personality disorder symptoms during adolescence may increase risk for violent behavior that persists into early adulthood. (<u>Psychiatry Online, Adolescent Personality Disorders Associated With Violence and Criminal Behavior During Adolescence and Early Adulthood, 2000</u>).



Family and Child Rearing:

- A 2013 Pew Research survey found that working mothers are much more likely than working fathers to say that family obligations interrupted their own career advancement (<u>Parents' Time with Kids More Rewarding Than Paid Work—and More Exhausting</u>, <u>Pew Research Center</u>, 2013).
- The more parental partnerships and transitions in and out of relationships, the lower their overall emotional, psychological and academic well-being of the child (*Growing Number of Americans Have Remarried*, Pew Research Center, 2014).
- Parents feel less stressed during their time with children rather than their time at work (*Modern Parenthood*, Pew Research Center, 2013).
- 76% percent of parents are happier during leisure activities and child care combined, as opposed to housework and paid work (<u>Parents' Time with Kids More Rewarding Than Paid Work—and More Exhausting</u>, <u>Pew Research Center</u>, 2013).
- Children raised in intact families have, on average, higher academic achievement, better emotional health, and fewer behavioral problems. (<u>Journal of Marriage and Family, The Well-Being of Adolescents in Households with No Biological Parents, 2003</u>).
- Children who lived in households where no biological parent was present fared less well with regard to 24 out of 30 indicators of emotional well-being and behavior. (Journal of Marriage and Family, The Well-Being of Adolescents in Households with No Biological Parents, 2003).



- Families with older adult children may experience less intense tensions due to increases in adult children's autonomy. Having less contact as children grow older may also lead to less intense tensions. (<u>Journal of Marriage and Family, The Well-Being of Adolescents in Households with No Biological Parents</u>, 2003).
- Recent research has indicated that a family breakdown increases the risk of poor mental health (The State of the Nation Report, *Fractured Families*, 2006).
- Family life stress was significantly associated with increased in somnia symptomatology, even after controlling for depression. Results also revealed that negative family life events, together with academic stress, predicted the highest levels of insomnia (The State of the Nation Report, Fractured Families, 2006).
- Families with daughters reported more intense relationship tensions than did families with sons (<u>National Institute of Health</u>, <u>Tensions in the Parent and Adult</u> <u>Child Relationship</u>, 2009).
- Families with older adult children reported more intense relationship tensions than families with younger adult children. (National Institute of Health, Tensions in the Parent and Adult Child Relationship, 2009).
- Higher percentage of fathers aged 15–44 who lived with their children under age 5
 participated in activities with their children more frequently than fathers who lived
 apart from their children. (National Health Statistics Report, Fathers Involvement
 with their Children, 2013).



Addictive Behaviors:

- According to the <u>U.S. Substance Abuse and Mental Health Services Administration</u> (<u>SAMHSA</u>), an estimated 23.1 million Americans aged 12 years or older have a significant problem with alcohol or drugs.
- The constant dependency and need for approval from family (enmeshment) is a form of addictive behavior and can cause sever anxiety and depression in the family. Girls reported higher levels of anxiety and depression than boys (<u>Family Cohesion</u> <u>and Enmeshment, UNCG, 2001</u>).
- 8.9% of the U.S. population aged 12 or older would meet the diagnostic criteria for a drug or alcohol use disorder (substance use disorder). This was an estimated 22.1 million persons (Mental Help, Addiction Statistics: How Big Of A Problem Is 1t? 2013).
- 23.1 million persons aged 12 or older needed treatment for an alcohol or substance use disorder. Of these only 2.6 million people received treatment at a specialized addiction facility (Mental Help, Addiction Statistics: How Big Of A Problem Is It? 2013).

Creative Endeavors:

- People working in creative fields, including dancers, photographers and authors, were 8% more likely to live with bipolar disorder (<u>CNN</u>, <u>Karolinska Institute</u>, <u>2014</u>).
- Writers were 121% more likely to suffer from the condition, and nearly 50% more likely to commit suicide than the general population (CNN, Karolinska Institute, 2014).



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• 128 participants a creativity test followed by a blood test. He found that those who demonstrated the greatest creativity carried a gene associated with severe mental disorders (CNN, Karolinska Institute, 2014).

Self Help Statistics:

- Self-help is a \$10 Billion dollar industry; Seminars and webinars are a \$400-\$500 Million dollar business; webinars are now more popular because there is no need for travel (*Self Help U.S.A.*, Newsweek, 2000).
- A study found that people who were given a self-help book were more successful at overcoming insomnia rather than those who were given sleep hygiene advice; 81% (A self-help book is better than sleep hygiene advice for insomnia: a randomized controlled comparative study, Scandinavian Journal of Psychology, 2011).
- 18 month recidivism rate; 80% of self-help book consumers are repeat buyers (Rodale Publishing House, iTriage, 2015).
- Successful and credible self-help books are ones where the author establishes, develops and maintains a relationship with the reader by creating a book that's relatively easy to use and offers hope (<u>Five Things You Need To Know About Self-Help Books</u>, <u>Psychology Today</u>, 2012).
- Self-help authors or "gurus" have a variety of credentials that aren't always doctorates; they range from bachelors in arts and sciences, master's in education, PhD's, LLMs, etc. (*Five Things You Need To Know About Self-Help Books*, Psychology Today, 2012).



- There is more success in the self-help industry when going through multiple channels rather than just books (*Five Things You Need To Know About Self-Help Books*, Psychology Today, 2012).
- 70% of consumers in the self-help industry are women. (<u>The U.S. Self improvement Market Overview & Forecasts, Marketdata Enterprises, 2012</u>).
- Estimated 13,750 self-improvement coaches in the United States (<u>The U.S. Self improvement Market Overview & Forecasts, Marketdata Enterprises, 2012</u>).
- Self-Help Seminars specifically are a \$308 million industry in the US market (<u>The U.S. Self improvement Market Overview & Forecasts, Marketdata Enterprises, 2012</u>).
- Diet books are leading the self-help book industry (<u>The U.S. Self improvement Market Overview & Forecasts, Marketdata Enterprises, 2012</u>).
- Average self-help book industry to grow 4.8% by 2016 (<u>The U.S. Self improvement Market Overview & Forecasts, Marketdata Enterprises, 2012</u>).



Interview Questions

- **Q1:** Why did you write Healthy Sense of Self How to be true to your Self and make your world a better place!, your first book?
- **Q2:** Do you think the insomnia you experienced triggered by the birth of your first child was symptomatic of what you may have experienced after *your own* birth? Why?
- Q3: How many people did you interview in the journey of writing your book? What central theme stood out for you?
- **Q4:** I understand you do not hold a formal degree in psychology, or a doctorate why did you feel qualified to write this book and produce the products you have now?
- **Q5:** The Map for Healing Sense of Self in your book is quite elaborate, and for some a little confusing, how do you address that?
- **Q6:** Did you find it challenging to raise your children with a sense of their own "Self" sense you did not have one at birth? Why?
- Q7: We found your in-depth research inspiring and thought provoking can you tell us what the difference is between a lack of sense of self and a substitute sense of self?



- **Q8:** What was your biggest challenge in managing the day-to-day with small children and no sleep?
- **Q9:** How did the insomnia you experienced affect your marriage? How did you correct those affects?
- **Q10:** What do you think your mother experienced in her life that left her in a damaged state?
- **Q11:** Did growing up in post WWII Europe affect any thoughts around your book? How?
- Q12: I understand you have now made the name of your book into a company, why did you decide to do that?
- Q13: Tell us more about your vision the legacy you want to leave regarding a Healthy Sense of Self University.
- **Q14:** What makes you think that if we all had a Healthy Sense of Self that it would change the world to a planet of peace?
- **Q15:** How did you create the Sense of Self Method?



Story Ideas for the Media:

- Healthy Sense of Self® games enacted on-air from book terminology, with winners receiving prizes for guessing correctly either on the radio, or a quiz game in print. Healthy Sense of Self® to supply prizes.
- Why developing a Healthy Sense of Self is so critical for corporate America in the C-suite to be good leaders, and to guide other leaders toward growth, like a "train the trainer" mentality.
- How Healthy Sense of Self® products can help those involved with the presidential campaign in 2016.
- Why insomnia is so poisonous and how gaining a higher Sense of Self is critical to getting out of the pattern.
- Exercises for young adult mothers and older mothers to ensure they have a Healthy Sense of Self so they can aid in instilling that in their children.
- How the Sense of Self Method was created and how people can put it to work in every day life and in every part of their life.
- Why having a Healthy Sense of Self is critical for entrepreneurs, and how they can work to repair or replace what is missing.
- Why having a Healthy Sense of Self is a must for building a long healthy marriage.
- What baby boomers can learn from the Sense of Self Method in breaking old patterns of self-abuse.

